



COMPARISON GUIDE

Questions to ask yourself before switching to QuickBooks Online from QuickBooks Desktop



There's an App for that



While great at handling accounting, QuickBooks Online will not handle the majority of the inventory, order entry, and purchasing aspects of your operations. If you have a wholesale distribution or retail company like a lot of our customers here at SalesPad, then QBO is going to be lacking in most of the Operational ERP features you require. The good news is that the app market for QBO is extensive. Adding even one of these apps, such as SalesPad Cloud, can fill out the functionality you'd miss in QuickBooks Desktop.

ERP FEATURE COMPARISON CHART

	QuickBooks Online	QuickBooks Desktop Enterprise	Quickbooks Online + SalesPad Cloud
Inventory Quantities	✓	✓	✓
Allocation/Fulfillment	✓	✓	✓
Purchase Orders	✓	✓	✓
Sales Orders		✓	✓
Stock Counts		✓	✓
Demand Planning		✓	✓
Assemblies		✓	✓
Serial and Lot Tracking		✓	✓
Barcoding		✓	✓
Dropshipping		✓	✓
Document Splitting			✓
Workflow			✓
Variant Items			✓

Pricing Analysis



If you need to supplement some of QuickBooks Online's functionality with third-party apps in order to replace QuickBooks Desktop's full feature set, a lot of the costs of Desktop are bundled into the pricing for QBO, such as cloud access (hosting), product updates, automatic backups, phone support, and more. Let's do a quick price analysis for five users on QuickBooks Online + SalesPad vs. QuickBooks Desktop Enterprise to see how much you can save per year.

PRICING COMPARISON CHART

	QuickBooks Online + SalesPad Cloud	QuickBooks Desktop Enterprise (Platinum)
5 user licenses	\$5,820/year	\$6,380/year
Hosting	Included	Included
Phone support	Included	Included
Automatic data-encrypted backups	Included	Included
Product and feature updates	Included	Included
Automatically download bank transactions	Included	Included
Annual savings per 5 users:	\$560/year	\$-/year

**Pricing as of June 2018. Approximate cost calculated per year.
Additional cost of third-party apps not detailed above.*



SEE IT IN ACTION

Angstrom Supply is a company that prides itself on attention to the details. Read their story of how they grew with the help of SalesPad Cloud integrated with QuickBooks Online.

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