# MANUFACTURERS

## **DRI BY THE NUMBERS**

Decision Resources, Inc. (DRI) is proud to have completed over 300 Infor CloudSuite Industrial implementations. We look forward to continuing to serve manufacturing organizations for many years to come.



300+

CloudSuite Industrial **Implementations** 

**Cloud Customers** 



DRI's First CloudSuite Implementation -Still a Customer Today



2018

Infor Cloud Manufacturing Partner of the Year



2019

Infor Manufacturing Partner of the Year



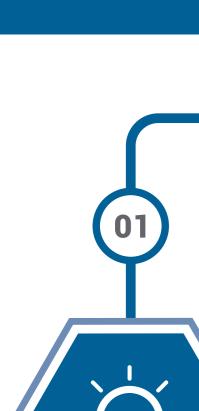
2020

Infor No Customer Left Behind Partner of the Year

# **5 REASONS FOR CLOUD ADOPTION**

Infor interviewed 374 customers across manufacturing, distribution, healthcare, public sector, and retail sectors and quantitatively assessed the business cases submitted for cloud investments.

03



## **INNOVATION**

Keep pace with industry changes, best practices and position yourself for future success



#### Infor investment in Security and Operations

lets you focus on your core business



**PERFORMANCE & SCALABILITY** 

> monthly, seasonal and M&A challenges

and scalability to overcome



#### Leverage modern UI across all devices, embedded

BI, intuitive UI and easy extensibility





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**TCO** Lower your costs and

get a predictable cost model with cloud

## When you switch to the cloud, the bottom line is cost savings and increased efficiency.

**EXTENDED VALUE FROM CLOUD** 



#### Infrastructure cost savings (servers, storage, backup, OS/DB)



## and effectiveness

**COST REDUCTION** 



#### Providing an "always on" environment

Deploying the cloud leads to major cost savings. Take a look at the findings from some Infor customers.



### the past 2 years demonstrates cost reduction in several critical areas Comprehensive scenario analysis

costs, but also risk-related and many "hidden" costs

includes not only typical operational



#### Security: facility security, application/ network, threat assessments and prevention

Operational Costs: cloud performance optimization & monitoring, minor

patching, upgrades, application integrations and testing, extensibility

STAFF PRODUCTIVITY

Gain more time to focus on the business when you implement cloud services. Your



## "50% reduction in app costs"

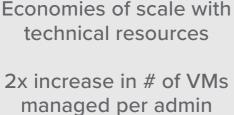
reduced OPEX by 85%"

"Cloud deployment has saved

\$34 million in CAPEX and

# organization will save costs on downtime, improve customer experience and more.

**OBSOLETE TASKS** 

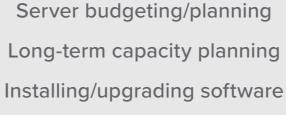


**IMPROVED EFFICIENCY** 

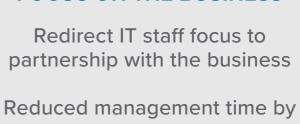
## (AWS data) 1.8x increase in # of TB

managed per admin

(AWS data)



Managing hardware failures



**FOCUS ON THE BUSINESS** 

## 80%...and redeployed 3 IT staff to development efforts Reduced DevOps team by 50%

with AWS

**OPERATIONAL RESILIENCE** 



## **COST OF SYSTEM DOWNTIME**

Eliminate system downtime with the cloud

organizations \$500K to \$1M per hour for a mission-critical application failure

IDC estimates that it costs



Reduce downtime and watch savings increase dramatically as your organizations improves operational efficiency.

**SECURITY BREACHES** 

**AWS CUSTOMER EXPERIENCE** 

"After migration from on-premises to

99.965%" "Migrated all workloads to AWS to

reduce downtime by 60% with an annual

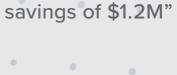


**Decision Resources, Inc.** 

**Results. No Surprises.** 







Gold

**Channel Partner**