





#### AWARD WINNING SAP BUSINESS ONE CONSULTING FIRM

# SOFTENGINE

## **SAP® North America Partner Of Excellence Recipient**

#### **Quick Facts**

Name: SOFTENGINE, INC Location: Los Angeles, CA Industry: Information Technology & Services; SaaS Products: SAP Business One, Food One, Retail One, B2B Portal, WMS+ Website: http://softengine.com/ System: SAP Business One ERP

Founded in 1996, Softengine is a recognized leader in providing collaborative business solutions to the wholesale distribution, import and manufacturing industries. Softengine services 170+ clients, both domestic and international. Softengine develops our own proprietary software solutions, delivered by U.S. based staff, hosts and maintains all customers in our cloud environment, and we implement all our own projects.

"Receiving the SAP Award for Partner Excellence 2020 is an important recognition of Softengine's continued efforts to drive innovation and improve service offerings for customers. Softengine has developed a synergistic approach to product development, leveraging technology from SAP to drive adoption into new verticals. Softengine has provided solutions for the food and beverage industry, the coffee industry micro-vertical and delivered significant product development for key manufacturing industry clients."

– Joseph Lasman, CEO, Softengine, Inc.

#### softengine.com

PHONE 818.704.7000

Softengine, Inc. Warner Center Towers 21800 Oxnard Street Suite 1060 Woodland Hills, CA 91367

## **OBJECTIVE** Replacing ERP System With Minimal Disruption

Our mission is to empower every customer with a scalable SAP system that accelerates their success! Softengine is committed to continued success of both our clients and our organization. Our client's success is our success. We deliver truly flexible business solutions that improve operational efficiencies and drive competitive advantage. This is accomplished by offering our client's the latest cutting edge technology tools that help you make better decisions.

# **IMPLEMENTATION PROCESS** Rapid Deployment Customization

Companies today can't afford to wait for their applications to catch up to their business. Sophisticated customizations that used to take weeks or months with traditional software can be fully deployed within minutes, thanks to the products utilized by Softengine's flexible technology platform. The Softengine Safe Implementation Process (SIP) is the deployment methodology. This blueprint outlines every step required to safely deploy your new system with minimal disruption to your business. It includes: Staff Training, Data Migration, Acceptance Testing, On-Site "Go-Live" Support, & Project Review after your project is live.

### Valuable Customer And Business Insights On Demand

Softengine's technology includes tools that allow any user to run standard reports or create customized reports in order to gain valuable insight into your customer relationships and your business operations. Custom dashboards give managers and executives a real-time snapshot of the business to guide critical decisions.

## **SERVICES** A Client First Approch to ERP

The services we offer are specifically focused on the needs of the wholesale distribution/importers and manufacturing industries. The average Softengine consultant has over 11 years of implementation experience. We offer a deep base of best practice knowledge gained by implementing hundreds of enterprise solutions worldwide. Our consultants know your industry, understand your challenges, and have first-hand experience solving them. Once our clients are live on this globally reknown system, our expertise is carried forward with a team of support staff committed to our client's continued growth.

## **CUSTOMER EXPERIENCE** The Softengine Advantage

Partnering with Softengine gives you significant advantage when transitioning your company into a SAP Business One "Best Run Business". We bring a team of certified and award winning professionals, using a proven methodology, to guide and help you through that transition with minimal disruption to your business operations. We have an ongoing commitment to our customers success. We understand the critical role that our solutions play in our customers business. We thrive on solving even the toughest business challenges with solutions that benefit our customers in ways that our competitors cannot.

## SAP BUSINESS ONE Frequently Asked Questions

- Customers: More than 70,000
- Users: More than 1,100,000
- Where is SAP Used: 170+ Nations
- · Countries: 50 localizations
- Languages: 28

"Softengine did everything it took to get the job done, which involved a number of tweaks to the system to meet all production and regulatory requirements. The spirit of collaboration that existed between our two teams was and continues to be an exquisite non-tangible asset that money cannot buy."

- Amy Long, Director, Renu Medical

#### softengine.com

PHONE 818.704.7000

Softengine, Inc. Warner Center Towers 21800 Oxnard Street Suite 1060 Woodland Hills, CA 91367