DELMIA WORKS

CHOICE IS THE NEW CLOUD
SELECT THE RIGHT DEPLOYMENT MODEL THAT WILL BEST FIT YOUR BUSINESS

Brochure

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DELMIAworks® offers a broad choice of deployment options that will allow you to pick the solution that is best for your business. When considering deployment options for an ERP system, DELMIAworks gives you the freedom to choose. From on-premise ERP to Cloud Hosted ERP via our managed services to our proven Cloud ERP solution delivered via Software-as-a-Service (SaaS), DELMIAworks is committed to giving you the flexibility and freedom you need to excel in reaching your growth goals. Our three deployment options are designed to give you the flexibility, functionality and freedom you need to excel every day.

FACTORS TO CONSIDER	ON-PREMISE ERP (LICENSE)	CLOUD HOSTED MANAGED SERVICES ERP (LICENSE)	CLOUD HOSTED MANAGED SERVICES ERP (SAAS)
SW License Fees	Paid up front	Paid up front	Monthly subscription
User License Agreement	Perpetual license	Perpetual license	36 month commitment
Hardware Location	Customer determines	Data center	Data center
System Hardware	Provided by customer	Data center	Included in monthly subscription fees
Implementation & Training	Paid as incurred	Paid as incurred	Paid as incurred
Facility Hardware (desktops, kiosks, server(s) for RealTIme, laptops, network printers, WiFi, firewall)	Provided by customer	Provided by customer	Provided by customer
Power, Network & Environment	Paid by customer	Data center	Data center
SW Maintenance & Support Fees	Paid periodically by the customer	Paid periodically by the customer	Included in the monthly subscription fees
Backup & Redundancy	Customer responsibility	Data center	Data center
Application of Updates/ Patches	Customer responsibility	Provided by DELMIAworks	Provided by DELMIAworks
24x7 Monitoring for Uptime & Performance	Customer responsibility	Provided by DELMIAworks	Provided by DELMIAworks
Offsite Backups & Backup Testing	Customer responsibility	Provided by DELMIAworks	Provided by DELMIAworks
Adding Server & Storage Capacity as Needs Grow	Customer responsibility	Provisioned by DELMIAworks: added to monthly fees	Provisioned by DELMIAworks: added to monthly fees

KEY BENEFITS OF THE CLOUD HOSTED ERP AND SAAS DEPLOYMENT OPTIONS

Increasing Accuracy, Speed and Scale To Drive Greater Growth
It's time to get the hours you and your team spend every day managing your ERP system. Having a Cloud Hosted ERP or SaaS-based Cloud ERP system from DELMIAworks, you can leave ERP system administration, reliability, security and scalability to our team of experienced cloud technical staff. Freeing you and your team to concentrate on customers more and finding new ways to accelerate and scale selling and service strategies that drive growth.

Reducing IT and Operations Costs
Reduce your overall IT costs by going cloud-first alleviating the need for costly and time-consuming hardware updates, hardware services maintenance contracts and hardware repair costs. Cloud Hosted and Cloud ERP solutions free you from ever having to do another operating system upgrade, freeing up IT staff to focus on larger, more important projects to customers and departments.

Taking Reliability To An Enterprise Level With 24 Hour Monitoring
Rest easy knowing the integrity of your system is being monitored 24/7, giving you the peace of mind that your system won't experience downtime. Through the use of included dashboards and reports, users can view their system's performance and the Service Level Agreement (SLA) being delivered by DELMIAworks.

Scalability That Flexes In Real-Time
As the demand you place on the system fluctuates, so too will the resources necessary to keep you up and running. Gone are the days of acquiring robust additions to your computer systems or paying for expensive hardware upgrades when the need arises; we've got you covered.
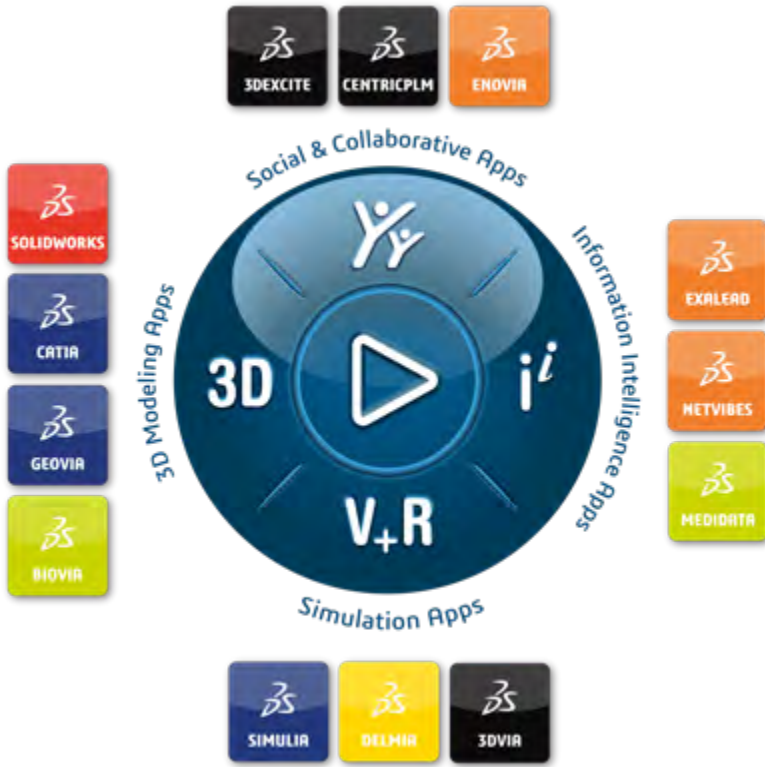
Managed Services
DELMIAworks customers enjoy managed and monitored environments, providing rapid visibility to issues that may arise, oftentimes meaning DELMIAworks can resolve issues before there is any noticeable effect on the end user.

Built-In State-of-the-Art Security
Layers of security in the form of backup encryption, multiple backup copies, change management, strict access control and VPN/SSL connectivity provide the highest level of security to each environment.

For more information, please visit www.3ds.com/delmiaworks or call 1.866.367.3772

Our 3DEXPERIENCE® platform powers our brand applications, serving 11 industries, and provides a rich portfolio of industry solution experiences.

Dassault Systèmes, the **3D**EXPERIENCE Company, is a catalyst for human progress. We provide business and people with collaborative virtual environments to imagine sustainable innovations. By creating 'virtual experience twins' of the real world with our **3D**EXPERIENCE platform and applications, our customers push the boundaries of innovation, learning and production.

Dassault Systèmes' 20,000 employees are bringing value to more than 270,000 customers of all sizes, in all industries, in more than 140 countries. For more information, visit **www.3ds.com**.

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