



Centurion Consulting Group Case Study

🕒 SEPTEMBER 30, 2021 📄 ASHLEY BOWLIN 💬 NO COMMENTS



Welcome back! You probably have some questions about our Recruitment Software. Live chat?



Tracker made it simple by creating a one-stop platform for all of Centurion Consulting Group's needs. Read the full story here.


The Company

A woman-owned small business headquartered in Herndon, VA, Centurion Consulting Group, LLC (Centurion) is an IT Services firm for the public and private sector. Centurion is specifically engaged as a federal contractor serving Civilian and Health IT agencies such as Social Security Administration (SSA), Department of Commerce, Centers for Medicare & Medicaid Services (CMS), and National Institutes of Health (NIH).

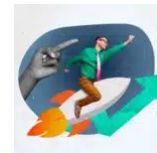
"We are committed to serving our growing team of employees and consultants with career opportunities of significance, world-class health benefits, and employment perks. Our team effectively delivers relevant solutions for our clients' complex business and technology challenges through three practice areas: Federal, Management Consulting, and Commercial."

Centurion's Federal Practice offers Technology and HR & Talent Acquisition Services to the public sector. The Technology Services division offers service lines to help

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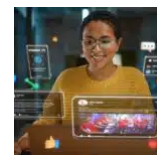
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organizations manage IT resource demands, projects, and milestones with defined business and technical objectives. These service lines include:

- Agile Solutions
- Data Solutions
- Infrastructure & Security Solutions
- Software Development & Engineering Solutions
- HR & Talent Acquisition Services

Centurion's Management Consulting Practice helps private sector firms raise the performance of their department, company, and individual contributor efforts through coaching, mentoring, and training services to enhance team culture, develop servant leadership, and create highly functional and collaborative organizations.

Their Commercial Practice offers IT contingent labor, professional services, and workforce support services for the private sector in service to staff augmentation requirements.

Centurion's executive team is committed to building authentic and trusted partnerships, with each having over 20 years of experience delivering on large-scale IT projects and solutions to a vast array of federal, state, and commercial customers. Mission-driven, we serve a balanced commitment to ensuring financial success, promoting social responsibility, and strengthening our community by giving back to those in need.

In the words of Centurion's executive team, "*We put people first – They are our greatest asset.*"

The Challenge



The Challenge

As a ground zero startup in December of 2016 and managing everything with their own systems, Centurion's team realized they were in need of an ATS that could do and offer more. One that could also function as a CRM, timesheet system, front office project management tool, and online database repository for knowledge artifacts.

The Solution

The leadership team immediately chose Tracker based on previous experience and success. They have since recommended Tracker to multiple clients.

"From the very beginning, Tracker listened, shared best practices, brainstormed, and created whiteboard concepts for future enhancements. Their immediate response for customer support was incredible and extremely supportive to our team," says Blaine Smith, Principal at Centurion.

Tracker has always been engaged with their customers to drive innovation with their engineering staff. We seek collaborative relationships, and the team at Centurion appreciated this partnership in support of their business and needs.

The Results

Tracker solved Centurion's biggest business challenges by providing a one-stop platform for all their needs, including candidate recruitment, client and contact CRM, as well as timesheet management.



“Tracker is more than capable of delivering what the big box companies do, but in a collaborative, genuine, and customer-focused way. They allow for a far better experience and relationship without sacrificing technology, bleeding edge new ideas, or paying too much for what you need,” concludes Blaine.

About Tracker

Tracker is a leading recruitment and applicant tracking software designed for staffing agencies of all sizes. Our industry-leading support, onboarding and technology will improve both your recruitment speed, process and quality. With over 20 years of experience, our ATS System is built with you, the staffing professional, in mind.

See Why Our Platform is Built Better.

Get a Demo to see how our integrated ATS, CRM and recruitment software helps your team build better relationships, processes, and more.

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