

# CASE STUDY



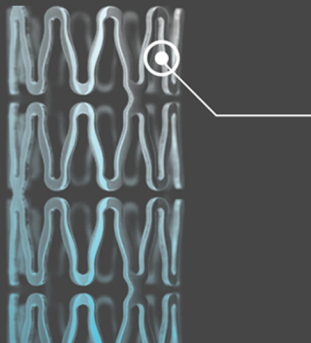
## CeloNova BioSciences

Partnering with Navigator for increased tracking, efficiency, and compliance.



CeloNova BioSciences is a global medical device company that develops, manufactures and markets a family of products based upon its novel Polyzene F technology for patients with cardiovascular disease.

**"We can run reports upside down, inside out, any way you want it, you can get a report to tell you what the numbers look like. We now have all the information in one system - from CRM to the end of finance, we have tracking on everything we need."**



After a previous and unsuccessful attempt in deploying a full scale management solution, CeloNova BioSciences sought the aid of Navigator to bring clarity and a stronger sense of effectiveness to their organization. With ongoing full-scale support, mixed with the strongest business management software available, CeloNova was able to increase efficiency while mitigating cost.

**"Overall, with the help of Navigator consultants, we've reduced our work probably on average 30% within the finance department alone."**

**- Leah Peene**

Business Analyst at CeloNova BioSciences.

### Sending Med Device Companies the Right Direction.

Navigator's cloud-based solutions powered by SAP help medical device companies just like yours achieve operational and financial excellence while strengthening collaboration with suppliers and customers. We are a perennial award winning organization with over 500 implementations worldwide. Our cloud-based, integrated applications will manage your operations like never before.

#### Challenge:

Although CeloNova was able to successfully penetrate the medical device industry with a valued product line, the need to manage their growing business with greater transparency and efficiency was apparent. CeloNova looked to Navigator to bridge that gap with the complete command of an end to end software management platform.

#### Solution

Partnering with the Navigator services team, CeloNova BioSciences was able to quickly and fully integrate SAP Business ByDesign, a cloud-based, real-time ERP solution, to manage their operations functionally and compliantly.

#### Product Numbers

		DIAMETER (MM)				
		2.50	2.75	3.00	3.50	4.00
LENGTH (MM)	8	170-03-25008	170-03-27508	170-03-30008	170-03-35008	170-03-40008
	12	170-03-25012	170-03-27512	170-03-30012	170-03-35012	170-03-40012
	15	170-03-25015	170-03-27515	170-03-30015	170-03-35015	170-03-40015
	18	170-03-25018	170-03-27518	170-03-30018	170-03-35018	170-03-40018
	24	170-03-25024	170-03-27524	170-03-30024	170-03-35024	170-03-40024
	30	170-03-25030	170-03-27530	170-03-30030	170-03-35030	170-03-40030

#### Results:

Using Navigator's SAP Solution, CeloNova now can:

- Align internal and external manufacturing, compliantly.
- Manage development, collaboration, and R&D costs.
- Enjoy faster market introduction of new devices.

Contact us to learn more:

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