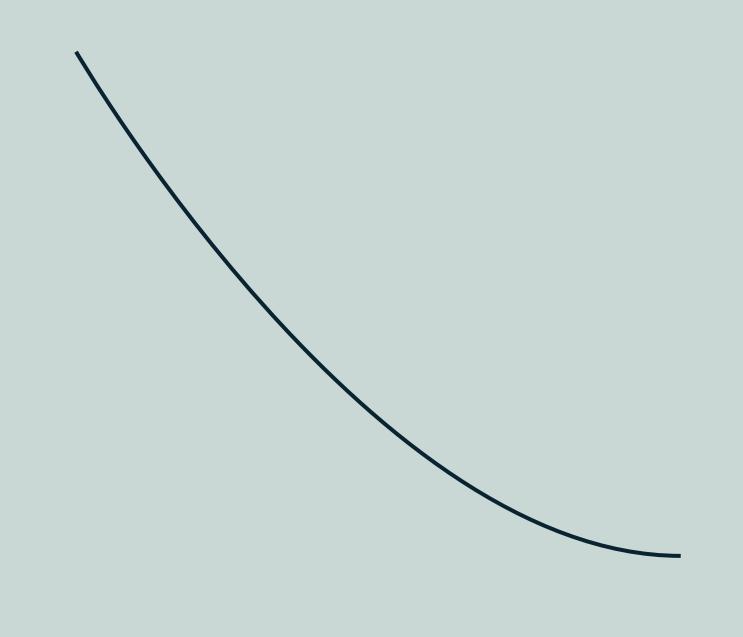
## Natural Native gets productivity boost of



### Madeline White from Natural Native



"At first, we approached work ad-hoc, mainly doing everything by estimations. But once we got started with Katana, we were able to formulate a schedule and get our stock under control. Before, we would quite often experience delays but, since using Katana, we've been able to be on top of our order fulfillment."



#### About Natural Native

Natural Native is a manufacturing company that produces cannabis-infused products. Put your tie-dye t-shirts and your Fleetwood Mac albums back where you found them because you've got the wrong idea.

Natural Native produce a varied selection of supplements in the form of creams, oils, and consumables by extracting cannabidiol (CBD) from cannabis plants.

CBD has been documented to have healing properties but doesn't create a "psychedelic feeling" when ingesting. CBD can be used to lower blood pressure, as a form of pain relief and is even used to combat cancer cells developing!

The hemp used in their products are 100% organic and grown by Natural Native. Any third party ingredients get tested before going into production.

**COMPANY** 



WEBSITE

wa.naturalnative.com

LOCATION

USA

SALES CHANNEL

WordPress



#### The challenge they faced

The biggest issue that Natural Native discovered was one that affects most start-up businesses. Their business was taking an impromptu approach to production planning and inventory management. "We did not have a manufacturing resource, inventory system, or a production tracking system," said Madeline from Natural Native. The lack of a proper production schedule or a means to track their inventory led to delays in their manufacturing operations. Natural Native realized that their laid-back approach to managing the business was damaging so quickly. Hence, they decided to overcome:



The low order fulfillment rate from, which resulted from poor production planning;

The eyeballing method of inventory management, which was inefficient

Poor communication between team members, which created bottlenecks in production



#### Objectives

- \* Improve production planning to increase fulfillment rate by at least 50% and avoid delays.
- \* Implement a more automated inventory management method.
- \* Improve communication between staff to avoid bottlenecks during production.

#### katana

#### How Katana helped Natural Native

Katana provides Natural Native with production planning software to get a **better overview of their manufacturing processes**. Our visual dashboard allows them to check the status of operations and to see what tasks are left to complete.

Our smart auto-booking system allocates available material for production and automatically **calculates completion dates**. Meaning Natural Native can now act against delaying production because of low inventory levels.

Natural Native's **scheduling has improved** from Katana's drag-and-drop feature. They can prioritize those important MO's and still maintain smooth production flows.





#### Natural Native in numbers

With the help of Katana their team was able to:

Improve production planning and increase their fulfillment rate by a whopping

80%

Get more control of their inventory with Katana's smart auto-booking system

**^** %

Develop a schedule and use Katana's task list so team members can proceed with their objectives.



After transitioning to **Katana**, Natural Native said they have noticed improvements to their workflow and realized how much waste they were able to reduce once they were set-up with the new system.



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