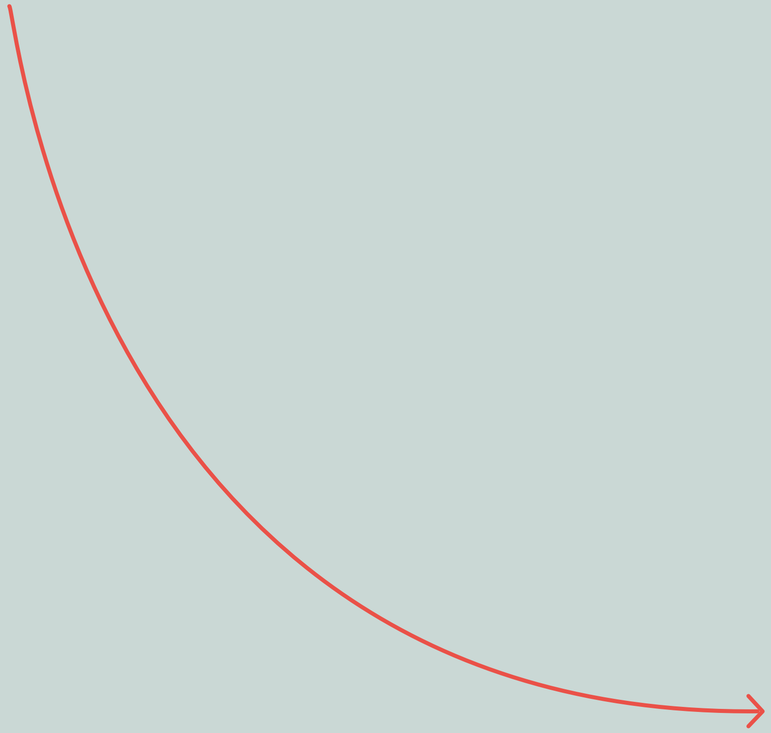
KODAMA improves inventory control by



80%

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KODAMA produces custom-made luxury hanging loungers and uses Katana to manage **order fulfillment, inventory, and production**. Within eight months of implementing Katana, their team drastically improved **efficiency** and boosted **on-time sales order fulfillment**.

katana

Richie Duncan,
Founder of KODAMA

“With Katana, we can more effectively see and follow inventory levels, and have recipes and bills of materials (BOMs) for our manufactured products that let us follow the manufacturing status throughout the whole production cycle.”

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* Within eight months of implementing Katana, KODAMA was able to improve inventory management efficiency by 80%

* Katana integrates with KODAMA's Quickbooks account, keeping their sales, production, and accounting in sync

* With a live overview of their inventory and manufacturing operations, KODAMA increased on-time order fulfillment by 25%

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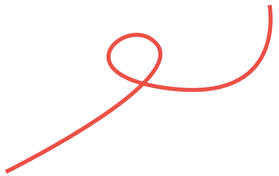
About KODAMA

Based in the US, KODAMA manufactures hanging loungers inspired by natural geometry and dynamic motion. KODAMA's founder, Richie Duncan, has been a designer and maker, starting with wooden blocks and Legos. When traveling the world to learn more about architecture and **sustainable design**, he was captivated by the shape of the zome. So much so that when he returned to the US, he founded KODAMA.



KODAMA boasts high-end design, expert craftsmanship, and excellent customer service, and fully customizable zomes. The zomes can be placed anywhere from personal backyards and hotels to offices and therapy rooms. And every KODAMA zome hangs safely from a single overhead point to create a smooth, gentle, and calming motion that soothes the vestibular system.

COMPANY

KODAMA

WEBSITE

kodama.is

LOCATION

USA

EMPLOYEES

60+

INDUSTRY

Furniture manufacturing

katana

The challenge they faced

KODAMA uses Quickbooks for their accounting, and every other aspect of production is memorized by their team — far from an ideal solution. Because they have a large selection of customizable products, KODAMA's team handles an endless amount of variants for each product. Despite the complexity of their production, their team lacked a proper system to help track orders, materials, and finished goods.

To give their production process more structure, they set out to look for a tool that would be a great addition to Quickbooks in terms of **inventory management** and **production scheduling**. More specifically, they needed software that would:

1. **Give them a better overview of their inventory**
2. **Allow them to schedule production and manage their floor-level team**
3. **Integrate with the existing accounting platform — Quickbooks**

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The solution they found

If you work in the furniture industry, most of your assets and money are tied up in stock. As a result, **inventory control** and **planning** are essential when planning for growth. With Katana, KODAMA can see get a **real-time overview** of inventory levels in just a few clicks and manage made-to-order and made-to-stock workflows in one platform.

According to KODAMA's founder, Richie, Katana was the **end-to-end platform** they were looking for, both in terms of functionality and its simple and easy-to-use interface.

"I looked at a few other solutions but did not try them. Most of them all seem very labor-intensive and expensive. I think that Katana had a much lower barrier to entry. It was still some work to get up and running, but I was able to gradually build my processes into Katana's system over several months."

How Katana helped KODAMA get a live look at their inventory

KODAMA uses Katana to create bills of materials (BOMs) and set up all the stock-keeping units (SKUs) they need to track products at all stages of production. As KODAMA loungers are highly customizable, Katana's bill of materials (BOMs) allows them to efficiently plan and prioritize orders, keeping their sales, inventory, and production activities in sync.

To maximize efficiency, Katana automatically allocates finished goods and raw materials to open orders, ensuring their team meets deadlines to keep customers happy. Katana also integrates with Quickbooks to keep their accounting up to date without any extra admin work and manual data hauling.

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KODAMA in numbers

Within eight months of implementing Katana, KODAMA was able to:

Make material inventory management more efficient	**80%**
Improve production planning efficiency by	**60%**
Increase their on-time fulfillment rate by	**50%**

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Electronics and high tech manufacturers use **Katana** to align their sales and production with one **easy-to-use platform**. Katana keeps track of demand to automatically adjust your production schedule according to resources and deadlines. And features like **batch tracking** help electronics manufacturers stay compliant and manage quality assurance processes with ease.

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Everything you need to keep manufacturing

Manufacturing ERP software built to give you visibility and control over all the moving parts of your business. Inventory, sales, and beyond.

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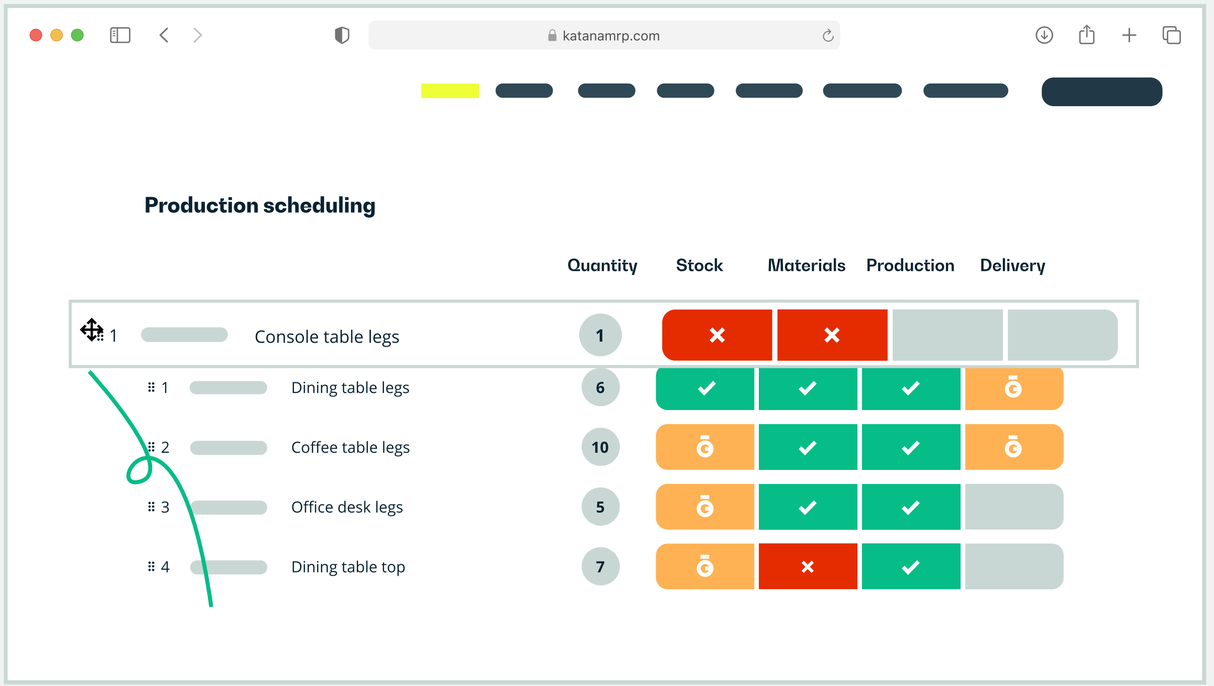

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★★★★½ Capterra

★★★★½ GetApp