MIE TRAK PRO USER CASE STUDY



BMP Metals, Inc. An Empowered Team Dedicated to Success

BMP Metals is a family-owned and operated custom precision sheet metal fabricator with deep roots in the Brampton Community of Ontario, Canada. Being an ISO9001-certified company for nearly 25 years, they take pride in each complex job that is taken on and completed in their shop.

Since they were founded back in 1984, their manufacturing volume has changed from high-volume, repetitive jobs to small-volume, high-complexity jobs. They offer designing, CNC machining, milling and turning, welding, punching, painting, and more. With so many offerings, it takes a lot of work to manage these processes.

"We were using spreadsheets, creating BOMs in our accounting software, and using JobBoss for some of our manufacturing processes. It was highly inefficient." —Lori Holjevac

With the methods mentioned above, there was a severe lack of visibility between departments, they had little control of MRP, they struggled with scheduling jobs efficiently, and they lacked a streamlined way of estimating costs.

Lori, Jeff, and the rest of the management team, decided to switch to MIE Trak Pro as their all-encompassing ERP system.

"When we were researching systems over twenty years ago, we found that the MIE Trak software was both manufacturing-centric and fit our business processes."

One of the features that BMP Metals uses often and finds extremely helpful within MIE Trak Pro is the ECR (Engineering Change Request) function which allows them to request changes to a router.

They also wanted visibility of training records so they could easily determine if and when team members were trained.

Has Joe been trained on health and safety regulations? When did Sandra complete her software training? Do either of them require additional training? These questions, and more, could be answered within the HR tool of their new software, MIE Trak Pro. Implementing a brand new ERP system is not easy and, knowing this full well, Lori and Jeff worked directly with each department—as well as each individual employee—to overcome objections and avoid pushback.

To this day, all employees at BMP Metals feel empowered because they are trained on how to use the MIE Trak Pro software during their onboarding process. Although they know they have the technical support staff at MIE Solutions to help them with learning the system, Lori and the management team find that supporting employees on an individual level makes them feel empowered within the company.

"Money is made on the shop floor and, therefore, listening to the voices of each employee is extremely important to us. We do this to assure that everyone's needs are met."

Having a dedicated team at BMP Metals helped their employees buy into the value of MIE Trak Pro because during implementation, they listened to the voices of the people on the shop floor—maybe even more so than the office staff.

BMP Metals, a division of The Bempro Group, takes pride in their highly trained staff and boast an average annual growth rate of nearly 30%.



If Lori can make one suggestion to anyone considering ERP software for their team, she says that the number one thing you should focus on is your employees.

"A winning implementation is one where you listen to your employees' complaints and frustrations and you help them through it all. Do what you can to turn opposition into advocacy and you will have a much smoother ERP implementation."

Each year, The Bempro Group and its divisions continue to grow and thrive with the influence of their management team and the help of the MIE Trak Pro ERP software.



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